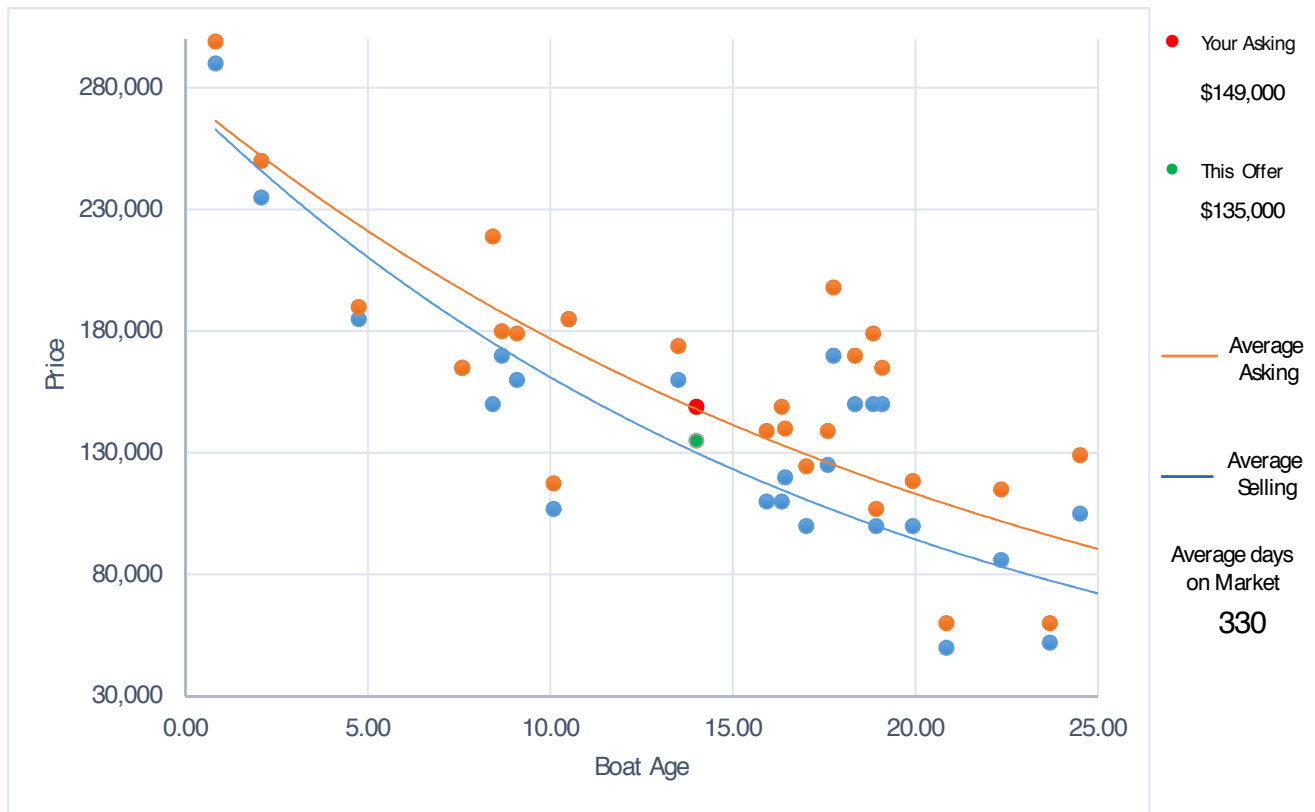


## Bristol Channel Cutter Valuation Asking vs. Sold



### Analysis

1. Graph shows average asking price and average selling price of your boat based on its age.
2. Red dot shows our asking price of 149k is right at the average for a 14 year old BCC
3. Green dot shows offer is slightly above average selling price for a 14 year old BCC
4. Average time on market before a BCC sells is 330 days.

DATA (supports Chart on Page 1)

Length	Model	Year	Asking	On Mkt	Sold	Off Mkt	Location	Days on market
28'	Bristol Chan...	1987	74,900 (03/08)		57,000 (05/14) Re		MD, USA	2252
28'	Bristol Chan...	1981	89,000 (06/07)		75,000 (10/10)		MD, USA	1218
28'	Bristol Chan...	1994	174,000 (02/07)		160,000 (12/07)		MD, USA	303
28'	Bristol Chan...	1994	139,000 (03/08)		110,000 (05/10)		MD, USA	791
28'	Bristol Chan...	1988	164,900 (06/07)		150,000 (07/07)		MD, USA	30
28'	Bristol Chan...	1984	107,000 (03/03)		100,000 (05/03)		MD, USA	61
28'	Bristol Chan...	1976	59,995 (07/99)		52,000 (02/00)		WA, USA	215
28'	Bristol Chan...	1994	180,000 (08/02)		170,000 (02/03)		ME, USA	184
28'	Bristol Chan...	1994	165,000 (10/01)		165,000 (01/02)		MD, USA	92
28'	Bristol Chan...	1991	118,500 (07/10)		100,000 (05/11)		CA, USA	304
28'	Bristol Chan...	1986	42,800 (05/14)		35,000 (03/15)		FL, USA	304
28'	Bristol Chan...	1978	73,500 (01/09)		68,000 (11/09)		CA, USA	304
28'	Bristol Chan...	1977	69,000 (04/13)		32,500 (08/15)		CA, USA	852
28'	Bristol Chan...	1991	117,500 (10/00)		107,000 (07/01)		MD, USA	273
28'	Bristol Chan...	2000	189,900 (06/04)		185,000 (03/05)		USA	273
28'	Bristol Chan...	1994	185,000 (04/04)		185,000 (12/04)		MD, USA	244
28'	Bristol Chan...	1987	139,000 (11/04)		125,000 (01/05)		MD, USA	61
28'	Bristol Chan...	1987	124,500 (04/04)		100,000 (06/04)		MD, USA	61
28'	Bristol Chan...	1981	47,500 (02/06)		47,500 (06/06)		FL, USA	120
28'	Bristol Chan...	1982	60,000 (03/03)		50,000 (04/03)		WA, USA	31
28'	Bristol Chan...	1988	115,000 (06/10)		86,000 (10/10)		WA, USA	122
28'	Bristol Chan...	2001	179,000 (04/10)		160,000 (07/10) Th		MD, USA	91
28'	Bristol Chan...	1985	170,000 (08/03)		150,000 (10/03)		NY, USA	61
28'	Bristol Chan...	2005	299,000 (07/05)		290,000 (04/06)		MD, USA	274
28'	Bristol Chan...	2005	250,000 (03/07)		235,000 (07/07)		MD, USA	122
28'	Bristol Chan...	1989	198,000 (10/06)		170,000 (03/07)		MD, USA	151
28'	Bristol Chan...	1983	129,000 (04/06)		105,000 (12/07)		CA, USA	609
28'	Bristol Chan...	1999	219,000 (09/06)		150,000 (11/07)		MD, USA	426
28'	Bristol Chan...	1990	179,000 (09/08)		150,000 (04/09)		MD, USA	212
28'	Bristol Chan...	1990	149,000 (08/06)		110,000 (10/06)		MD, USA	61
28'	Bristol Chan...	1989	140,000 (07/05)		120,000 (11/05)		FL, USA	123
Average days on Market								330